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INVESTING WITH AN OPERATING PERSPECTIVE

Chicago, IL – LaSalle Capital Group, L.P. ("LaSalle Capital") is pleased to announce that its portfolio company Collection Associates, LLC ("CAI") has acquired Immediate Collection Enterprise, LLC, d/b/a Nationwide Collection Corporation, (collectively "ICE").

ICE, headquartered in Louisville, Kentucky, provides accounts receivable management and debt collection services to the healthcare industry. ICE has been active in the industry dating back to 1971, and is regarded as a premier provider of third-party collections for physician groups in Louisville and the surrounding area. The company's expertise is in primary collections.

ICE is the third accounts receivable management company purchased by Collection Associates, and represents a significant addition of new customers and expansion into a new geographic region. "David Habeeb has built an impressive company servicing some of the most important physician groups in Louisville." stated Rocco Martino, a Partner at LaSalle Capital. Mark Schabel, CEO of CAI added, "We are excited to add ICE into our network of businesses, and David will stay onboard to lead our collections team in the Louisville market."

David Habeeb stated, "Our acquisition by CAI will allow us to deploy leading technology and management expertise to better serve our healthcare clients in a tough economic environment. I am excited about the business combination and think that this will take our ability to serve the needs of the Louisville and surrounding markets to a new level."

If you have questions on this Company or would like to discuss other opportunities in the healthcare collections industry, please contact either Rocco Martino or Nick Christopher at LaSalle Capital (312-236-7041).

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- \$128 million fund
- Management buyouts and recapitalizations
- Extensive experience in the lower middle-market
- Focus on consumer (food & beverage) products, value-added industrial manufacturers & distributors, outsourced business services, and healthcare services.

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