

LASALLE

CAPITAL GROUP

INVESTING WITH AN OPERATING PERSPECTIVE

Chicago, IL –Collection Associates, LLC (“CAI”), a portfolio company of LaSalle Capital Group (“LaSalle Capital”), is pleased to announce its acquisition of Medical Recovery Specialists, Inc. (“MRSI”). MRSI, based in Des Plaines, IL, provides accounts receivable management services to leading hospital and physician groups in Illinois, Missouri and Iowa.

MRSI is regarded as one of the leading agencies in its marketplace. MRSI is the fifth agency acquired by CAI. The acquisition represents a significant geographic expansion of CAI’s Midwest footprint.

Mark Schabel, CEO of CAI stated, “MRSI is an excellent fit with our existing business. Our companies share a philosophy of providing best-in-class customer service with industry leading recovery results. This addition establishes us as the leading agency in the Midwest with a strong presence in the Chicago marketplace, and we’re very excited to bring Rich Meyer and his team on board”. Rich Meyer added, “Our two businesses share a deep commitment to serving our customers. The combination of CAI and MRSI will allow us to share best practices and provide additional resources to better serve our customer base. I am excited to be continuing on in my current capacity, and work with Mark and his management team”.

If you have any questions regarding this acquisition or would like to discuss other opportunities in the medical accounts receivable management industries, please contact Nick Christopher or Rocco Martino of LaSalle Capital at (312) 236-7041.

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LaSalle Capital Group

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