

# LASALLE

## CAPITAL GROUP

### INVESTING WITH AN OPERATING PERSPECTIVE

Chicago, IL – LaSalle Capital Group, L.P., together with Marquette Capital Partners, Michael Tie and Philip Williams, is pleased to announce the acquisition of Paramount Building Solutions, Inc., (“Paramount” or the “Company”). Paramount is a leading provider of outsourced janitorial services to the retail industry. Paramount focuses on high quality retailers in the grocery and big box segments and differentiates itself from competitors due to its self-perform model.

The Company’s founders, Michael Tie and Philip Williams, will continue to lead Paramount during its next growth phase. “We are extremely pleased to partner with LaSalle Capital and leverage their resources as we expand geographically and into other retail channels,” stated Mike Tie, CEO of Paramount.

Paramount represents LaSalle Capital’s fifth platform acquisition. “We are excited about our new partnership with Mike, Phil and the entire Paramount team,” said Kelly Cornelis, Vice President at LaSalle Capital Group. “We look forward to building upon the foundation that Mike and Phil have created to further establish Paramount as the go-to self-perform janitorial company for retailers across the country.”

If you have questions on this Company or would like to discuss other opportunities in the janitorial services industry, please contact either Jeff Walters or Kelly Cornelis at LaSalle Capital.

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- \$115 million fund
- Management buyouts and recapitalizations
- Extensive experience in the lower middle-market
- Focus on consumer and industrial products, manufacturing, distribution, service businesses, education and healthcare.

### **LaSalle Capital Group, L.P.**

Three First National Plaza, Suite 5710

Chicago, Illinois 60602

Phone: 312-236-7041

[www.lasallecapitalgroup.com](http://www.lasallecapitalgroup.com)

[contact@lasallecapitalgroup.com](mailto:contact@lasallecapitalgroup.com)